



NATIONAL AGENCY  
OF INVESTMENT  
AND PRIVATIZATION  
REPUBLIC OF BELARUS



Belarus  
Investment  
Forum



# Investment Projects for Implementation in the Republic of Belarus

1000+ investment projects, land plots and real estate for  
business on the Portal [map.investinbelarus.by](http://map.investinbelarus.by)

# Sale of stock of Ozeritsky-Agro agricultural company



PROJECT

## PROJECT DESCRIPTION

The investment project involves purchase of 10% of company's stock (by agreement with the owner, more than 90% are available for purchase), as well as joint doing business for development of the company.

## MARKETS

Belarus, Russia

## PROPOSALS FOR COOPERATION

1. Purchase of stock
2. Joint development and implementation of investment projects
3. Implementation of innovative agricultural technologies

**\$2.7 million**

**Investment volume**



# Production of powdered mare's milk

## PROJECT



### PROJECT DESCRIPTION

The project involves modernization of the currently existing horse farm, as well as purchasing of new equipment in order to organize production of powdered mare's milk.

### PROPOSALS FOR COOPERATION

Establishment of a joint venture

### FINANCIAL INDICATORS

**\$22.2 million**

NPV

**2.5 years**

Dynamic payback period

**101.8%**

IRR

### MARKETS

Belarus, Russia, USA, UAE, China, EU

**\$2.3 million**

**Investment volume**



# Recycling of used tires



## PROJECT

### PROJECT DESCRIPTION

The investment project implies modernization of existing production capacities, purchase of new equipment, as well as replenishment of the existing assets in order to produce raw materials from recycled rubber: rubber powder and crumbs, rubber tiles and floor coverings, thermal and noise insulation plates, refurbished tires.

### PROPOSALS FOR COOPERATION

Stock purchase

### MARKETS

Belarus, Russia, Armenia,  
Kazakhstan, Kyrgyzstan

### FINANCIAL INDICATORS

**\$1.7 million**

NPV

**2 years**

Simple payback period

**2.5 years**

Dynamic payback period

**103%**

IRR

**\$1.9 million**

Annual revenue

**\$400 thousand**

**Investment volume**

# Waste-free production of protein-lipid concentrate, zoohumus, feed and food additives



## Project

### PROJECT DESCRIPTION

The project involves the introduction of an innovative resource-saving technology for processing food industry waste and agricultural food losses using the entomological method into biomass, part of which will also be used in feeding fish and birds and other animals during their industrial breeding.

### PROPOSALS FOR COOPERATION

1. Acquisition of shares
2. Credit financing

### MARKETS

Republic of Belarus, CIS and non-CIS countries

### FINANCIAL INDICATORS

**\$11.8 million**

Annual revenue once fully operational (without VAT)

1 year 2 months  
Dynamic pay-back period

NPV - **\$18.7 million**

IRR - **106.1%**

**\$10.4 million**

**Investment volume**

# JV CJSC "UNISON" development of car production

## PROJECT



10 km to Minsk  
15 km to the railway station  
22 km to the Minsk National Airport

700 km to Moscow  
510 km to the Klaipeda port

Moscow 700 km

Riga 480 km

Vilnius 190 km

Warsaw 475 km

Minsk

UNISON

## PROJECT DESCRIPTION

JV CJSC UNISON is a modern plant for the production of passenger and special vehicles for various purposes, located in the village of Obchak (10 km from Minsk). The vehicles manufactured at the facilities of JV CJSC UNISON are sold freely in the common territory of the Eurasian Economic Union member states.

## PROPOSALS FOR COOPERATION

Establishment of a joint venture

## MARKETS

Eurasian Economic Union countries

# Construction of a 25 MW wind farm



## PROJECT

### PROJECT DESCRIPTION

The investment project implies construction of 5 WTGs with a total capacity of 25 MW and an annual electricity generation of 76 GWh in a high degree of readiness applying a quota with a multiplying coefficient to the current tariffs.

### FINANCIAL INDICATORS

14%  
IRR

6 years 8 months  
Dynamic payback period

37%  
Profit margin on sales

### PROPOSALS FOR COOPERATION

Joint development of the company and implementation of investment project

### MARKETS

Belarus, Russia, China

**\$43 million**

**Investment volume**

# Processing of lupinus

## PROJECT

### PROJECT DESCRIPTION

The project involves construction of a workshop in order to process lupinus with the production capacity up to 14,000 tons of raw materials per year for production of lupinus isolate, lupinus oil, as well as shell of lupinus grain.

### PROPOSALS FOR COOPERATION

1. Establishment of a joint venture
2. Loan

### MARKETS

Belarus, Russia, China,  
EU, Kazakhstan

### FINANCIAL INDICATORS

**\$25.7 million**

NPV

**3 years**

Simple payback period

**1. years**

Dynamic payback period

**71.1%**

IRR

**2.34**

Profitability indicator

**\$24.8 million**

**Investment volume**



# Processing of organic and inorganic waste



PROJECT

## PROJECT DESCRIPTION

The investment project implies modernization of existing production capacities, purchasing of new equipment, as well as special vehicles in order to produce fuel pellets, livestock fodder, organic fertilizers, and products for cosmetology industry by using special kinetic mechanical activation technology.

## PROPOSALS FOR COOPERATION

1. Establishment of a joint venture
2. Loan

## FINANCIAL INDICATORS

**\$3 million per year**  
Gross revenue (EBIDTA)

**\$1.2 million per year**  
Gross revenue

**3.1 years**  
Dynamic payback period

**62%**  
Profitability of sales

## MARKETS

Belarus, Russia, Kazakhstan, EU

**\$2.6 million**

**Investment volume**

# Production of potato flakes at Vostok agricultural company

## PROJECT



## PROJECT DESCRIPTION

The investment project implies construction of a high-tech line for potato flakes production with the capacity of 550 kg/h.

## PROPOSALS FOR COOPERATION

Establishment of a joint venture

## MARKETS

Belarus, Russia

## FINANCIAL INDICATORS

**4.5 years**

Simple payback period

**5 years**

Dynamic payback period

**18%**

IRR

**\$1.5 million**

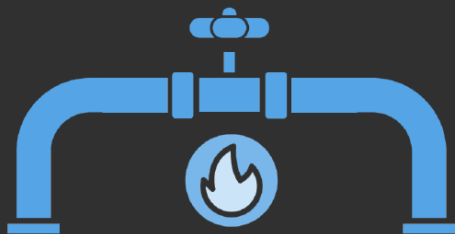
Annual revenue

**\$6 million**

**Investment volume**



# Production of oil and gas pipes at Belarusian Metallurgical Plant



## PROJECT

### PROJECT DESCRIPTION

Production of tubular goods (casing, tubing) by finishing bare pipes, which consists in carrying out additional operations for machining products (screwed joints), quality control and manufacturing of fittings in accordance with the international standards.

### PROPOSALS FOR COOPERATION

Establishing of a new company

### MARKETS

Belarus, Russia

### FINANCIAL INDICATORS

**\$30.34 million**

Annual revenue once fully operational (without VAT)

**6.4 years**

Dynamic pay-back period

**\$5.86 million**

NPV

**8.35%**

IRR

**\$20.4 million**

**Investment volume**

# Production of semi-finished meat at Bobruisk meat processing plant

## PROJECT



## PROJECT DESCRIPTION

The investment project implies introduction of a new technology for production of semi-finished meat, as well as construction of a new compressor and refrigerating chambers.

## PROPOSALS FOR COOPERATION

Establishment of a joint venture

## MARKETS

Belarus, Russia, China

## FINANCIAL INDICATORS

**\$8.4 million**

NPV

**7.10 years**

Simple payback period

**8.5 years**

Dynamic payback period

**2.03**

Profitability indicator

**13.97%**

IRR

**\$14.9 million**

**Investment volume**



# Development of automated systems for protection of agricultural products by drones

## PROJECT



### PROJECT DESCRIPTION

The investment project implies development of the modern automated IT-system for applying liquid fertilizers and plant protection products by agricultural drones. The system allows to reduce significantly fuel and water consumption, labor costs and increase productivity per shift up to 600 hectares.

### PROPOSALS FOR COOPERATION

Convertible loan

### MARKETS

Worldwide

### FINANCIAL INDICATORS

**\$2.6 million**

NPV

**4 years**

Simple payback period

**4.5 years**

Dynamic payback period

**65%**

IRR

**\$21 million**

Annual revenue

**\$0.42 million**

**Investment volume**

# Construction of industrial and office facilities in free economic zone Grodnoinvest



**PROJECT**

## PROJECT DESCRIPTION

The project provides for creation of a site for the location of production, as well as auxiliary infrastructure: public buildings, office buildings, exhibition halls.

## PROPOSALS FOR COOPERATION

Establishment of a new company

## FINANCIAL INDICATORS

**\$13.2 million**  
Annual revenue

**70%**  
ROI

**19 years**  
Payback period

## MARKETS

EU, Eurasian Economic  
Union countries



**\$19 million**

**Investment volume**

# Production of french fries at Iceprodorg LLC

## PROJECT



### PROJECT DESCRIPTION

The investment project provides for production of import-substituting goods, reduction of agricultural products storage losses, meeting the demand for this type of product in Belarus, as well as increase in export.

### PROPOSALS FOR COOPERATION

Establishment of a joint venture

### MARKETS

Russia, Belarus, Serbia,  
Moldova, China

### FINANCIAL INDICATORS

**\$34.2 million**

NPV

**7.5 years**

Simple payback period

**9.5 years**

Dynamic payback period

**52%**

Profitability of sales

**17%**

IRR

**\$13.5 million**

**Investment volume**

# Development of railway logistics in free economic zone Grodnoinvest



## PROJECT

### PROJECT DESCRIPTION

The project provides for creation of a container terminal, transport and logistics center and piggyback terminal in Grodno region near the border with Poland.

### PROPOSALS FOR COOPERATION

Establishment of a new enterprise



### MARKETS

EU, Eurasian Economic  
Union countries

**\$50 million**

**Investment volume**



# Production of large-scale containers



## PROJECT

### PROJECT DESCRIPTION

The investment project implies modernization of the existing production capacities, purchasing new equipment, as well as special vehicles in order to produce large-scale containers.

### PROPOSALS FOR COOPERATION

1. Establishment of a joint venture
2. Loan

### MARKETS

Belarus, EU,  
CIS

### FINANCIAL INDICATORS

**3.8 years**

Simple payback period

**4.1 years**

Dynamic payback period

**\$2.6 million**

NPV

**35.9%**

IRR

**1.75**

Profitability index

**\$4.4 million**

**Investment volume**

# Production of polyester needle-punched nonwovens at Mogilevkhimvolokno OJSC

## PROJECT

### PROJECT DESCRIPTION

The project implementation includes construction and commissioning of two processing lines for production of needle-punched nonwoven fabrics.

### PROPOSALS FOR COOPERATION

1. Acquisition of shares
2. Establishment of a new enterprise

### MARKETS

Belarus, Russia

### FINANCIAL INDICATORS

**\$29.3 million**

Annual revenue once fully operational (without VAT)

**10.8 years**

Dynamic pay-back period

**\$3.5 million**

NPV

**14.7%**

IRR

**\$26.5 million**

**Investment volume**

# Reconstruction of optical production



Project

## PROJECT DESCRIPTION

Development of production of geometric and spectacle optics. Reconstruction of current production facilities, acquisition of new types of equipment, control measuring instruments. Availability of valid patents and licenses for product sale in Russia, Turkmenistan, Kazakhstan, Uzbekistan.

## PROPOSALS FOR COOPERATION

1. Acquisition of shares
2. Credit financing

## MARKETS

Republic of Belarus, CIS and non-CIS countries

## FINANCIAL INDICATORS

**\$5.6 million**

Annual revenue once fully operational (without VAT)

**7 years**

Dynamic pay-back period

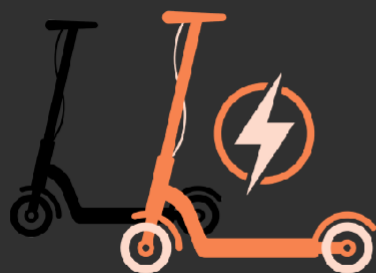
NPV - **\$35.43 thousand**

IRR - **30.34%**

**\$1 million**

**Investment volume**

# Production of electric scooters and automated charging stations for electric scooters at EES-Group LLC



PROJECT

## PROJECT DESCRIPTION

The project involves development of a new type of electric scooter with improved characteristics for individual use and sharing services. Modern technical solutions provide sharing operators with comfortable and reliable equipment and allow automatic charging of this type of equipment through charging stations.

## PROPOSALS FOR COOPERATION

Acquisition of shares (15-20%)

## FINANCIAL INDICATORS

**3.2 years**  
Pay-back period

**\$4.9 million**  
NPV

**51.52%**  
IRR

**1.78%**  
PI

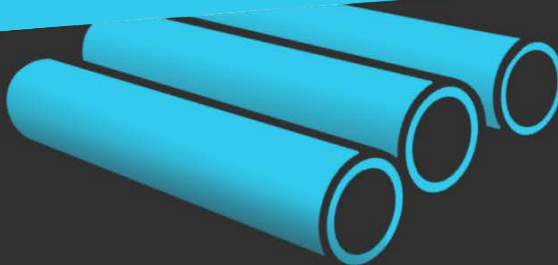
## MARKETS

Eurasian Economic Union

**\$350 thousand**

**Investment volume**

# Production of hydraulic cylinder pipes at SALEO-Kobrin JSC



## PROJECT

### PROJECT DESCRIPTION

The investment project is aimed at modernizing the existing production of hydraulic cylinders, as well as establishing a chrome-plated rod production facility.

### PROPOSALS FOR COOPERATION

1. Acquisition of shares
2. Establishment of a joint venture

### FINANCIAL INDICATORS

**\$23.6 million**

Annual revenue once fully operational (without VAT)

**10 years**

Dynamic pay-back period

**8.23%**

IRR

### MARKETS

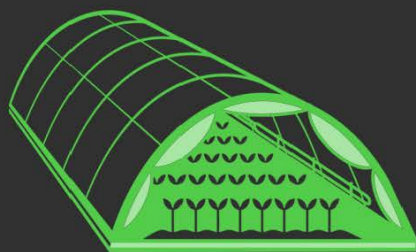
Belarus, CIS countries



**\$20.5 million**

**Investment volume**

# Construction of energy-saving greenhouse at Vostok agricultural company



## PROJECT

### PROJECT DESCRIPTION

The investment project implies construction of a high-tech, energy-saving greenhouse (6 Ha) where cucumbers, gherkins, tomatoes and eggplants are planned to be grown.

### PROPOSALS FOR COOPERATION

Establishment of a joint venture

### MARKETS

Belarus, Russia,  
Kazakhstan

### FINANCIAL INDICATORS

**7.2 years**

Simple payback period

**8.6 years**

Dynamic payback period

**12.8%**

IRR

**\$2.5 million**

Annual revenue

**\$13 million**

**Investment volume**

# Construction of mini-plant for production of complex alloys



Project

## PROJECT DESCRIPTION

The aim of the project is to create an innovative production of complex alloys, primarily boron-containing, by the carbon-thermal method together with the existing Belarusian company Invest Manganum Georgia LLC.

## PROPOSALS FOR COOPERATION

1. Contribution to the authorized capital of a new enterprise
2. Stock purchase

## MARKETS

Eurasian economic union countries

## FINANCIAL INDICATORS

**\$1.9 million**  
Annual revenue

**1 year**  
Simple payback period

**\$21.6 million**  
NPV

**138%**  
IRR

**\$1 million**

**Investment volume**

# Production of nonwovens for wiping materials "Sunplace" at Mogilevkhimvolokno OJSC

## PROJECT



### PROJECT DESCRIPTION

The project implementation includes construction of a plant for production of nonwoven wipes and cloths for industrial and household application.

### PROPOSALS FOR COOPERATION

1. Acquisition of shares
2. Establishment of a new enterprise

### MARKETS

Belarus, Ukraine

### FINANCIAL INDICATORS

**\$39.1 million**

Annual revenue once fully operational (without VAT)

**10.3 years**

Dynamic pay-back period

**\$1.5 million**

NPV

**14.5%**

IRR

**\$20 million**

**Investment volume**



# Production of regenerate



## PROJECT

### PROJECT DESCRIPTION

The investment project implies reconstruction of buildings, modernization of existing production capacities, purchasing new equipment, as well as conduction R&D works in order to produce regenerate for supply of rubber producing companies.

### PROPOSALS FOR COOPERATION

1. Stock purchase
2. Establishment of a joint venture
3. Loan

### MARKETS

Belarus, Russia, Kazakhstan,  
Armenia, Kyrgyzstan

### FINANCIAL INDICATORS

**\$0.3 million**  
NPV

**2 years**  
Simple payback period

**2.3 years**  
Dynamic payback period

**49%**  
IRR

**\$0,85 million**

**Investment volume**

# Sale of stock of agricultural company Turovschina

## PROJECT



### PROJECT DESCRIPTION

The investment project involves purchase of 9.3% of company's stock (by agreement with the owner, more than 90% are available for purchase), as well as joint doing business for development of the company.

### PROPOSALS FOR COOPERATION

1. Purchase of stock
2. Joint development and implementation of investment projects
3. Implementation of innovative agricultural technologies

### MARKETS

Belarus, Russia

**\$2.3 million**

**Investment volume**

# New ethylene - propylene plant construction at Polymir Plant of Naftan OJSC



PROJECT

## PROJECT DESCRIPTION

The project involves launching of the pyrolysis, compression and gas separation capacities with the complex of new facilities of the plant that will increase the volume of hydrocarbon processing and production at the plant.

## PROPOSALS FOR COOPERATION

1. Establishment of a joint venture
2. Additional issue of shares

## FINANCIAL INDICATORS

**11.9 years**

Simple pay-back period

**15.7 years**

Dynamic payback period

**3.4%**

IRR

## MARKETS

Russia, Ukraine,  
the Baltic countries

**\$647.3 million**

**Investment volume**



# Development of perfume brand and franchise

## PROJECT



### PROJECT DESCRIPTION

The investment project implies modernization of existing production capacities, purchasing new equipment and special raw materials, development of the new perfume brand and perfume production, as well as extension of distribution channels.

### PROPOSALS FOR COOPERATION

Establishment of a joint venture

### FINANCIAL INDICATORS

**2.5 years**

Simple payback period

**3 years**

Dynamic payback period

**\$0.175 million**

Annual revenue

### MARKETS

Belarus, Russia, Kazakhstan, Armenia, Kyrgyzstan



**\$0,25 million**

**Investment volume**

# Multifunctional ecotourist complex Dubrova Park

## PROJECT



## PROJECT DESCRIPTION

The investment project implies creation of the multifunctional ecotourist complex Dubrova Park.

## SITE SPECIFICATIONS

The investment area is on the bank of the water storage basin (80.6 hectares):

1. boundaries of the plot: from north, west and south is water surface; from the east is a highway
2. extent of boundaries along the coastline is 3,3 km, overland – 2 km
3. local terrain has an active structure

## ALREADY DONE ON THE PROJECT

The amount of capital invested (preparatory operations)

– \$6 million:

- vertical layout, bank protection
- spatial zoning, preparation of micro-sites for construction
- engineering networks and facilities
- gas, electricity are provided
- exterior fence is installed

**from \$10 million**

**Investment volume**

# The creation of Industrial Parks in the cities of Pinsk and Baranovichi



## Project

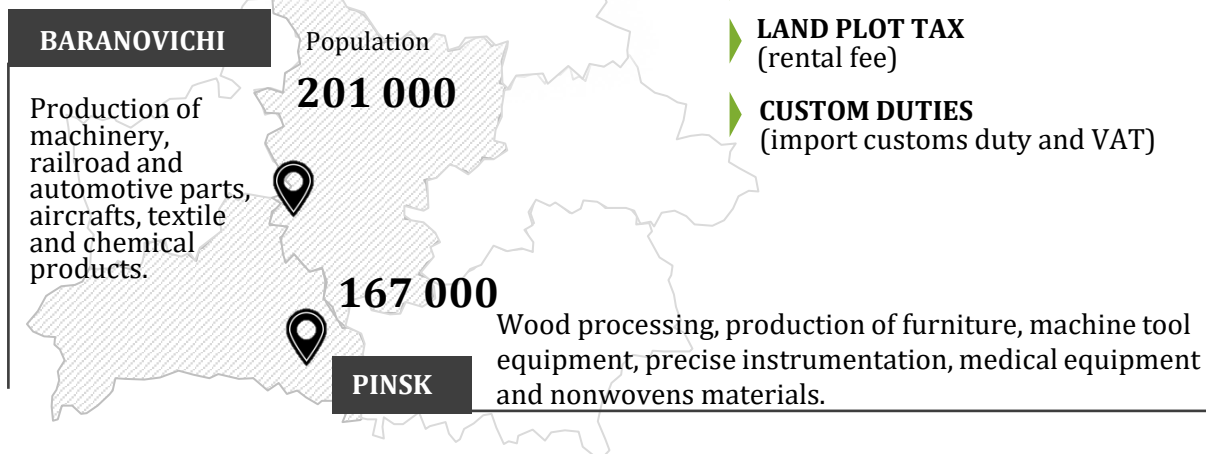
Implementation under the patronage of the Prime Minister of the Republic of Belarus

## PROJECT DESCRIPTION

The project involves the creation of two industrial parks in the cities of Pinsk and Baranovichi, Brest region. The "greenfield" sites with a total area of 50 hectares and 63 hectares.

# 0%

- ▶ **INCOME TAX**  
(in the case of exporting or selling to a resident of FEZ)
- ▶ **PROPERTY TAX**
- ▶ **LAND PLOT TAX**  
(rental fee)
- ▶ **CUSTOM DUTIES**  
(import customs duty and VAT)





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## **The Agency provides assistance for foreign investors interested in launching a business in Belarus:**

- ▶ provision of information about investment opportunities, preferential regimes and benefits granted, economic sectors and legislation
- ▶ provision of up-to-date information about investment projects
- ▶ assistance in selection of sites and premises
- ▶ search for prospective partners for investment projects, arranging meetings and negotiations for establishing cooperation
- ▶ providing a platform for negotiations and support during negotiations
- ▶ organization of visits to Belarus (schedule development, visa support)
- ▶ representation of investor's interests during negotiations with governmental representatives concerning implementation of investment projects, as well as improvement of investment climate in the Republic of Belarus
- ▶ aftercare

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