

Commercial Offer

Our company was established in 2012, and since its foundation it has gone all the way to become one of the leading grain traders of the Republic of Belarus.

As of this date there are over 100 our permanent clients located in Russia, Belarus, Lithuania, Latvia, Estonia, Poland and Ukraine, and for the efficient work, provision of continuous quality control and proper and operative documents circulation we opened our representation offices in Russia and Ukraine.

In order to reduce the price and delivery periods our company has worked out and is using various schemes of delivery by railway and automobile transport, including mixed transportations and reloading from one transport type to another bypassing storage depots. We offer full logistic escort before loading in ports of Russia, Ukraine and Lithuania, what allows for them to save time, money and efforts, as compared with independent freight forwarding.

Also, one of business areas of our company includes procurement of rapeseeds and sunflower oilseeds along with their subsequent procession as needed. This makes it possible to get high quality oil under the own or client's trade mark. Products are output in accordance with the European Quality standards, accompanied with ISO certificate, and they do not contain GM-foods.

For meeting your requirements we are ready to offer the following to you:

- **extracted unrefined sunflower oil of the 1st grade.** Qualitative indicators – according to GOST 1129-2013, in particular: colour value does not exceed 25 mg of iodine, acid-degree value does not exceed 2.0 mg KOH/g, peroxide value does not exceed 3.0 mmol of active oxygen/kg. This oil is intended for feeding of animals and poultry, production of combination fodders or for refining or cooking.
- **pressed unrefined sunflower oil of the highest grade.** Qualitative indicators – according to GOST 1129-2013, in particular: colour value does not exceed 15 mg of iodine, acid-degree value does not exceed 2.0 mg KOH/g, peroxide value does not exceed 3.0 mmol of active oxygen/kg. This oil is intended for eating or for further procession.



- **pressed or extracted unrefined rape oil of the highest grade of brand P, grade 1.** Qualitative indicators – according to STB 1486-2004, in particular: colour value does not exceed 85 mg of iodine, acid-degree value does not exceed 4.0 mg KOH/g, peroxide value does not exceed 3.0 mmol of active oxygen/kg, content of phosphorus substances does not exceed 150 ppm. This oil is intended for production of combination fodders, further procession during production of biodiesel, lacquers, paints or refining and eating.

- **deodorized, winterized, refined sunflower or rape oil, as well as high oleic deodorized, winterized, refined sunflower oil having the following qualitative indicators:** colour value does not exceed 1.5 mg of iodine, acid-degree value does not exceed 0.15 mg KOH/g, peroxide value does not exceed 0.5 mmol of active oxygen/kg, content of omega-9-eicosanoic oleic acid exceeds 75%. This oil is intended for cooking both at home and in cafes, restaurants and other public catering enterprises.

Being so, during frying high oleic oil does not evolve carcinogenic substances, and this allows to multiply use it and reduce expenditures for cooking, as compared with ordinary oil, and having lower cost it is just as good as olive oil by its useful properties.

We perform the following variants of packaging:

- consumer packing to bottles with the volume from 0.8 to 5.0 litres;
- packing to plastic or tinsplate canisters with the volume from 16 to 20 litres;
- a flexitank with the volume 20 tons delivered in motor vehicles to a sea port;
- by filling to automobile cisterns with the volume from 20 to 40 tons.
- By filling to railway cisterns with the volume of 60 tons.

Products may be shipped on the FCA or FOB terms. CIF delivery is also possible, but freight cost is individually calculated depending on a batch volume.

Payment terms – 30% advance payment, 70% - based on shipment documents. Payment by a letter of credit or other forms of payment agreed by the parties are possible. All terms are written in a contract in details.

Also, we are ready to additionally offer deliveries of forage and food grain:

- **wheat,**
- **corn,**
- **barley,**
- **cake of sunflower seed,**
- **rape cake.**



Before shipment all supplied products undergo quality control both in the consignor's laboratory and in the accredited state laboratory, and apart from the quality certificate it is accompanied with a declaration of conformity, a phytosanitary and veterinary certificate (if applicable), a test report for qualitative and safety indicators.

Take note that our offered prices are direct manufacturer's prices!

Yours sincerely,

Director



V.V. Ugnachev

